



CAREER MANAGERS
(A management foundation)

Reg Address. Career Managers, Shop No 6, Gafur Colony, Carter Road No 8, Borivall-East, Mumbai-400066

MEMORANDUM OF UNDERSTANDING

Date: 9th October, 2017

This MEMORANDUM OF UNDERSTANDING is made and entered into on this date Between
Career Managers

&

S.E.M.T.'S M.B Harris College of Arts & A.E. Kalsekar College of Commerce & Management,
Nawayat Nagar, Sopara(W). Tal-Vasai, Dist.- Palghar. 401203

The PARTIES, having discussed the fields of common interests and allied activities between the two institutions, have decided to enter into a long-term collaboration in the areas of education and Training.

WHEREAS College is an education institution affiliated to the Mumbai University & conducting degree courses.

AND WHEREAS Career Managers is a reputed institution in Career Guidance, Competitive Exams Training, & Job Oriented, Industry focused, Skill Development, Employability enhancement courses Training & Placement.

AND WHEREAS it has been considered expedient to agree in writing to participate jointly in undertaking student career guidance & training programs as per the expertise and logistics available with the parties.

Article1. List of Free activities & Courses

- Career Guidance Seminar / Webinar on various Career Options (as per NAAC 5.1.3)
- Career Guidance on Competitive Exams (as per NAAC 5.1.3)
- Webinar / Seminar on Intellectual Property Rights (IPR) (as per NAAC Criteria 3.2.1)
- Online Certificate course on Communication, Interview & Employability skills (Soft Skills) for all students.



Entrance Training Program : BBA HOTEL MGMT CLAT NIFT NID NATA
CAT XAT NAMAT SNAP MBA-CET BANKING(IBPS) MAH LAW-CET GOVT. EXAMS



CAREER MANAGERS
(A management foundation)

Reg Address. Career Managers. Shop No 6, Gattur Colony, Carter Road No 8, Borivall-East. Mumbai-40066

- Career Counseling Center
- Faculty NET / SET Training Workshops / Development Programs (Online/Offline)

Article 2 List of Online/Offline Courses at Discounted Fees mentioned in Annexure A

Competitive Exams Training on Entrance Exams like MBA/LAW/Banking Exams/Govt Exams/ B-Ed/ Hotel Mgmt/Design etc.

Job Oriented Courses on Banking / Finance/ Marketing / HR / IT/ Digital Marketing etc.

Professional Courses like Data Analytics / CA /CS/CMA
Skill Development Courses like Advanced Excel

- 2.1.1 The course provided for the students of the said Institute shall be called as Career Managers courses.

Article 3. Entry into effect and termination.

- 3.1 This MOU shall become effective on the date it is signed by the parties and shall be valid for minimum 3 years period and will be continued further unless withdrawn OR discontinued. This understanding may be amended by the mutual written agreements and may be terminated at any time by either party upon one month's written notice.
- 3.2 All Joint activities not completed at the expiration or termination of this agreement should be continued until their completion under the terms of this understanding.
- 3.3 For a period of 3 years or as per the term of the agreement as set out in this MOU, College Undertakes not to engage directly or indirectly with any third party providing similar courses



[Handwritten signature]

**Entrance Training Program : BBA HOTEL MGMT CLAT NIFT NID NATA
CAT XAT NAMAT SNAP MBA-CET BANKING (IBPS) MAH LAW-CET GOVT. EXAMS**



CAREER MANAGERS
(A management foundation)

Reg Address. Career Managers. Shop No 8, Gattur Colony, Carter Road No 8, Borivali-East. Mumbai-400066

Article 4. Amendments

4.1 This presents constitute the entire understanding between the parties here to and any amendments here to shall only be by written instrument with the consent and authorization of both parties.

Article 5. Assignment.

5.1 This MOU is based on the professional competence and expertise of each party and hence neither party shall transfer or assign this agreement or rights hereunder, either wholly or in part, to any third party.

This MOU has been executed in two originals, one of which has been retained by CAREER MANAGERS and College

IN WITNESS WHEREOF, the parties have executed this MOU and represent that they approve, accept and agree to the terms contained herein.

(Authorized Signatory Only)

Name: Mr. Rakesh C Jain
Designation-Owner

Signature & Stamp
Career Managers



(Authorized Signatory Only)

Name: Dr. Mohammad Khalil Ahmad
Designation-Principal

Signature & Stamp:

S.E.M.T.'S M.B Harris College of Arts & A.E.
Kalsekar College of Commerce & Management,
Nawayat Nagar, Sopara(W). Tal-Vasai, Dist.-
Palghar. 401203

PROGRAMS OFFERED

- PGPEM in Applied Human Resource Management
- PGPEM in Sales and Marketing Management
- PGPEM in Investment Banking and Securities Operations
- PGPEM in Service Operations Management

The approach to the curriculum design is enabled through:

- Application oriented curriculum
- Practical teaching methodologies
- Corporate involvement from the starting of the course
- Multiple development initiatives
- Structured internship curriculum
- Internship project to be decided based on student's competency and interest

FABS has invested time and effort to tailor-make dedicated programs and courses that encourage faculty and student to generate and exchange innovative ideas. Through such courses, our overarching aim is to make the holistic aspects of science and technology an integral part of our efforts in education, research and practice.

- A variety of learning methods including traditional case studies, study trips, simulations, roleplay, internship and research opportunities
- Platform for industry engagement for professional development
- Multimedia classrooms, LMS, assessment platform and portal
- 100% digital course content (e-books)
- Faculty student ratio of 1:40 to foster seamless interaction between teacher-student communities

PROCEDURE



The selection process of FABS is very comprehensive and includes the following steps:

- **FABST:** FABS, which has FABST is delivered through our partner CIMA, members in their practice work psychology with aim to help make right choice in career. It is conducted on: **Quantitative Ability / Data Interpretation / Verbal Ability / Logical Reasoning**.
- **Psychometric test:** FABS through Psychometric testing partner PEGEM Brain Mapping, aims to understand the aptitude and work environment performance of applicants. FABS reveals the individual's innate talents, assesses the behavioral performance and work aptitude / work environment performance of applicants.
- **IT - FABS** Interactive Training: After having understood the Aptitude and work competency of applicants, FABS reveals the individual's innate talents, assesses the behavioral performance and work aptitude / work environment performance of applicants.
- **CP - Corporate Individual Profiling:** The Corporate Individual Profiling (CIP) is the first qualifying round for entering admissions into the FABS Programme. Every applicant who undergoes the CIP round, will have to be presented to 3 corporates of the applicant's choice. If the applicant gets selected by the participating corporates of the applicant choice, the applicant is selected for the FABS Programme. If after 3 attempts an applicant has not been able to get selected by any participating corporates, when the applicant is presented, the journey of the applicant starts with FABS and the deposit of INR 20,000/- becomes refundable to the applicant.

- Eligibility**
- Graduates from any recognized university with a minimum of 50% marks
 - Students appearing for first year exams can also apply. (Note: Admission will be subject to passing the qualifying exam with minimum 50% marks.)
 - Working graduate professionals can also apply.
 - International students need to have 15 years of formal education.

Course Investment

LOCATION	COURSES OFFERED	FEES
MUMBAI	SEM, BSO, SOH & AHRM	6.75 lakhs*

*Non-refundable, 3 year course fees

09-08-2018

FABS is proud to have partnered with various corporates to get students confirmed letters of intent on the day of admission. Our corporate relations team continues to work hard to bring employers of your choice to you.

Our partners include*



*Current or previous partners of FABS. To see the complete list, please visit www.fabsedu.com

SELECTION PROCEDURE

09-08-2018

FABS is proud to have partnered with various corporates to get students confirmed letters of intent on the day of admission. Our corporate relations team continues to work hard to bring employers of your choice to you.

Our partners include*

*Current or previous partners of FABS. To see the complete list, please visit www.fabsedu.com

FABS™
M - +91 9421010888
E harshal.sharma@fabsedu.com

PURPOSE

WELCOME TO FABS
Fakron Alhus Business School (FABS) evolved from the need of an :

ACCOUNTABLE

RESPONSIBLE

INNOVATIVE

} THAT IS A CAREER ACCELERATOR FOR ITS STUDENTS AND AN ENGINE OF GROWTH FOR COMMUNITIES. <-->

WORLD-CLASS BUSINESS SCHOOL

Our Core Team:

Some of the best minds from business, corporate and academic world, visualized the need for talent in the emerging Indian economy, and worked on a format that can equip graduate students to add immediate value to the organizations they work for. This is accomplished by helping students to be equipped with:

- Ability to deal with real-time situations pertaining to management and resolution of problems
- Practical knowledge in the field of Early Management
- Specialized skills and leadership capability development to provide the necessary competitive advantage

MISSION, VISION & VALUES

Mission

We are committed to developing value-centric professional systems & business practices that are responsible in spirit, paroled in orientation, and global in delivery.

Vision

To build a world class institution with a strong commitment to ethical leadership & excellence in education.

Values

- Accountability
- Innovation
- Responsibility
- Excellence

OUR PHILOSOPHY

OUR PHILOSOPHY IN EDUCATION DELIVERY IS BASED ON

Five Perspectives Of Holistic Education

EDUCATOR'S VIEW
Exceptional faculty to lay emphasis on analyzing problems, generating insights and implementing solutions through classroom teaching, helping students to develop strong financial understanding.

ORIGINATOR'S VIEW
Originators of various concepts, from the global marketplace to deliver insights into how the product or tool was conceptualized enabling students to develop broader.

FRANCHISOR'S VIEW
Industry business leaders to provide students with deeper insight into implementation of tools / products in their organizations helping students with practical understanding of concepts.

CRITIC'S VIEW
Corporate business leaders to help to analyze, review, judge and offer critical standpoint to validate implemented in real organizations.

COLLABORATIVE VIEW
Students to participate in the projects with SME, Small and Medium Enterprises and Subject Matter Experts providing them with hands-on experience and opportunity to experiment.

REASONS TO JOIN FABS

Get your placement even before you start your course

Get confidence & month-paid internship

All courseware loaded on your laptop

Multiple CIOs to grant you their own

Rub shoulders with multiple corporate everyday

Industry leaders on in-person advisory

Use latest digital marketing tools and methods

Customized courses as per industry

70% faculty are corporate practitioners

24/7 state of the art infrastructure

PLACEMENTS

Partial List Of Placed Students

Sr. No.	Student Name	Specialization	Company Name	CTC Offered (Per Annum in Lakh)
1	Shahid Muhammad Saadul	SBA	Healthgigging	5.5
2	Jadhav Chandana	SBA	Healthgigging	5.5
3	Kamal Palvi	HR	Talent Corner	5.2
4	Vishal Kumar Vaidhyan	SCM	Gett Kiva	4.6
5	Hemal Namdeo	SBA	Kelly	4.95
6	Mansur Sukumar Hare	HR	Kelly	4.95
7	Mansur Ahmed Ali	SBA	Medis Logistics India Pvt Ltd.	4.5
8	Rahul Kumar Mahra	SBA	Medis Logistics India Pvt Ltd.	4.5
9	Amita Srid Kishan	SBA	Eswari1	6.00
10	Rishav Anil Sangher	SBA	Eswari1	6.00
11	Prerana Tiwari	HR	Mustaf Oswal	4.2
12	Smiti Lohara	SBA	Mustaf Oswal	4.2
13	Yash Datta	SBA	Mustaf Oswal	4.2
14	Saravali Kulkarni	HR	Mustaf Oswal	4.2
15	Krunal Sangam	SBA	General Technologies	6.00
16	Rohan Yashwanth Khan	SBA	General Technologies	6.00
17	Vikas Sharma	SBA	Comnet Solutions Pvt Ltd.	4.2
18	Kundan Ushma Ashraf	SBA	Comnet Solutions Pvt Ltd.	4.2
19	Vidhi Joshi	SBA	Hennysaga	4.2
20	Aakash Singh	SBA	Hennysaga	4.2



S.E.M.T'S
MOINUDDIN B. HARRIS COLLEGE OF ARTS,
A.E.KALSEKAR COLLEGE OF COMMERCE & MANAGEMENT.
(Affiliated to the University of Mumbai)
Nawayat Nagar, SOPARA (W), Vasai, Dist- Palghar
PIN - 401 203, (MAHARASHTRA)

Seminar on Career Guidance (Management) conducted by A.E. Kalsekar College

Resource Person: Mr. Harshal Bhagwat
Date: 9th March , 2018

On 9th March, 2018 A.E. Kalsekar College organised a seminar on career guidance, specifically focused on the field of management. The seminar aimed to provide valuable insights and guidance to students who were interested in pursuing a career in management. The resource person for the seminar was Mr. Harshal Bhagwat, an experienced professional in the management field.

Key Points Covered:

1. Introduction to the field of management: Mr. Harshal Bhagwat began the seminar by providing an overview of the management field, its scope, and various career opportunities available in the industry.
2. Exploring different management disciplines: He discussed the different disciplines within management, such as human resources, marketing, finance, operations, and entrepreneurship. He highlighted the unique skills and qualities required for each discipline.
3. Educational requirements: The resource person elaborated on the educational requirements for a career in management. He discussed undergraduate and postgraduate programs in management, including Bachelor of Business Administration (BBA) and Master of Business Administration (MBA) degrees. He also emphasised the importance of continuous learning and professional development.
4. Skills and qualities for success in management: Mr. Bhagwat highlighted the essential skills and qualities needed to succeed in the management field. These included leadership, communication, problem-solving, analytical thinking, teamwork, and adaptability. He emphasised the importance of honing these skills throughout one's educational and professional journey.
5. Industry trends and emerging sectors: The resource person discussed current industry trends and emerging sectors within the management field. He highlighted the importance of staying updated with industry developments and adapting to changing market demands.



Principal
Dr. Mohammad Khalil Ahmad
Shurparaka Educational & Medical Trust's
M. B. Harris College of Arts &
A. E. Kalsekar College of Commerce & Management
Nailasopara (W); Tal. Vasai, Dist. Palghar - 401 203.

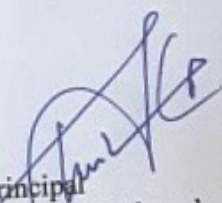


S.E.M.T'S
MOINUDDIN B. HARRIS COLLEGE OF ARTS,
A.E.KALSEKAR COLLEGE OF COMMERCE & MANAGEMENT.
(Affiliated to the University of Mumbai)
Nawayat Nagar, SOPARA (W), Vasai, Dist- Palghar
PIN - 401 203, (MAHARASHTRA)

6. Internship and job opportunities: Mr. Harshal Bhagwat provided insights into internship and job opportunities available for management graduates. He discussed various avenues such as consulting firms, multinational corporations, startups, and government organisations. He also emphasised the significance of internships for gaining practical experience and building a professional network.
7. Career growth and professional development: The seminar concluded with a discussion on career growth and professional development in the management field. The resource person emphasised the importance of continuous learning, networking, and staying updated with industry trends to enhance one's career prospects.

Overall, the seminar on career guidance in management conducted by A.E. Kalsekar College, with Mr. Harshal Bhagwat as the resource person, provided valuable insights and guidance to students aspiring for a career in management. The seminar equipped them with the necessary knowledge and skills to make informed decisions about their educational and professional paths.




Principal
Dr. Mohammad Khalil Ahmad

Shurparaka Educational & Medical Trust's
M. B. Harris College of Arts &
A. E. Kalsekar College of Commerce & Management
Nawasopara (W); Tal. Vasai, Dist. Palghar - 401 203.

COMPETITIVE CLASSROOM
Coaching for Government Examinations
(Div. of Extraordinary Education Pvt. Ltd.)

Competitive Exams
UPSC, MPSC, SSC, BANK, CWE, RRB, INSURANCE, PSUs.

Teaching Methodology*
Lectures, Seminars, Discussions, Study Notes, Quizzes, Workshops, Practice.

Study Material*
Special Notes, Reference Books, Worksheets, Papers.

Syllabus*
As per Exam conducting bodies.

Teachers / Professors*
Experienced, Industry Experts, Practising Professionals, Serving Officers, Retired & Successful Candidates.

Reading Rooms*
Library with reference books, Newspapers, Magazines, Notes, Past Papers, Maps.

Classrooms*
All Conditional classrooms, @ Visual AID facility.

Test Series*
Concept Tests, Diagnostic Tests, Pattern Tests, Online Tests, Past paper analysis.

IT Support*
Online Information, Application, Online Tests, e-Material.

Preparatory Courses*
English, Reasoning, Calculated, Throughout Year Personal Attention, Medium (Marathi, Hindi, English).

Management*
Practising Quality Management Services(QMS).

Affiliations

- Colleges recognized by Mumbai University
- Government bodies for training programs.
- TestFunda for online testing platform.
- Maharashtra Class Owner's Association.

Successful Students Says...

Pragna Chaudhan
ICLS-2011

"The professors have clarified several aspects of the subjects, whenever the path and gave me the direction to focus on my areas of interest."

"All points & write you can do anything and everything" said by Smart Vaidyanathia aptly said it all. The smart preparation and focused studies with an analytical mindset and success will be yours. Be confident in your efforts and "Start GK" as this exam is bound to test your analytical skills preparation.

Priyanka Mohalekar
IRS-2013

"Parab Sir's teaching is oriented towards current developments in the field backed by practical ability. The way of teaching is well aligned with the demands of competitive examinations like UPSC Civil Service Examinations".

This examination is difficult but certainly not impossible to qualify. All that is required is a genuine understanding of basic concepts and concepts. But the key is in connecting all the concepts with the ongoing developments. To have a comprehensive understanding of the subject, a holistic oriented, balanced approach and a well thought out world view. My best wishes are always with you.

For more results please login to: www.competitiveclassroom.com

COMPETITIVE CLASSROOM
Coaching for Government Examinations
(Div. of Extraordinary Education Pvt. Ltd.)

Sir Nandkishor Parab
Founder & Director (Extraordinary Education Pvt. Ltd.)

He is a Science Graduate & Post Graduate in Education Management. Active as an Expert Faculty, Speaker & Coach in the field of Competitive Examinations. He is conducting "COMPETITIVE CLASSROOM" for College/Students to encourage them for State & National level Govt. Exams. He has more than 12 years experience in Education Industry, worked on different Govt. projects on training head, delivered more than 500 Seminars & Workshops via Satellite & in Classrooms. He has been interviewed by channels like Zee, News & Sports TV. He is also attached with reputed colleges & Educational Organizations.

Admission Process

Counselling* to Students & Parents → Submission of Admission form with Documents → Payment of Course Fee* by Cash/Cheque/RTI → Induction & Coaching Programs.

Fee in favour of **Extraordinary Education Pvt. Ltd.**

For Admission Call on 8224675532 / 8223838913

Branches

- Mumbai**
- Pune**

Test Funda
A Virtual Examinator

Copy Right & Exam Center
Copy Right: © Extraordinary Education Pvt. Ltd. All Rights Reserved. No part of this publication may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, photocopying, recording, or by any information storage and retrieval system, without the prior written permission of the publisher.

Copy Right & Exam Center
Copy Right: © Extraordinary Education Pvt. Ltd. All Rights Reserved. No part of this publication may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, photocopying, recording, or by any information storage and retrieval system, without the prior written permission of the publisher.

11 | 101 | 801 P

COMPETITIVE CLASSROOM
Coaching for Government Examinations
(Div. of Extraordinary Education Pvt. Ltd.)

CONSPECTUS
"Careers In Govt. Sector"

"One of the Best Coaching Institute For Competitive Exam's Preparation in Mumbai."

Sir Nandkishor Parab
Coach-Competitive Exams

Extraordinary Education Pvt. Ltd.

Coaching for UPSC, MPSC, SSC, BANK-CWE, RRB, INSURANCE, PSUs Exams...



S.E.M.T'S
MOINUDDIN B. HARRIS COLLEGE OF ARTS,
A.E.KALSEKAR COLLEGE OF COMMERCE & MANAGEMENT.
(Affiliated to the University of Mumbai)
Nawayat Nagar, SOPARA (W), Vasai, Dist- Palghar
PIN - 401 203, (MAHARASHTRA)

Title: Seminar Report on Career in the Government Sector

Date: 11th January 2018
Conducted by: A.E. Kalsekar College
Resource Person: Mr. Nand Kishor Parab
Designation: Coach for Competitive Examinations

Introduction:

A seminar on "Career in the Government Sector" was conducted by A.E. Kalsekar College on 11th January 2018. The resource person for the seminar was Mr. Nand Kishor Parab, a coach for competitive examinations.

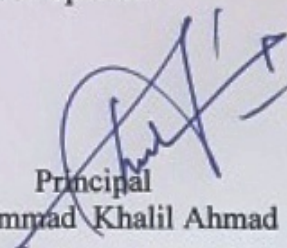
Seminar Highlights:

- Mr. Parab emphasised the importance of government jobs, highlighting their benefits in terms of job security, growth prospects, and social impact.
- Various government examinations were discussed, including UPSC, SSC, and State Public Service Commissions, along with their eligibility criteria and preparation strategies.
- The significance of general knowledge and current affairs in cracking government exams was emphasised, along with tips and recommended resources.
- Effective exam preparation techniques, such as time management and consistent practice, were shared.
- An interactive session allowed students to ask questions and clarify doubts.
- Mr. Parab concluded the seminar with a motivational speech, inspiring students to pursue their dreams and work diligently towards success in government exams.

Conclusion:

The seminar provided students with valuable insights into the government sector and competitive examinations. Mr. Parab's guidance and motivational speech inspired students to consider government jobs as a rewarding career option.




Principal
Dr. Mohammad Khalil Ahmad

Shurparaka Educational & Medical Trust's
M. B. Harris College of Arts &
A. E. Kalsekar College of Commerce & Management
Nallasopara (W); Tal. Vasai, Dist. Palghar - 401 203.

5 Peakes - Archana Gupta.

15-Feb-2019

Rakesh Jain

Skill India



PSYCHOMETRIC TEST FOR CAREER COUNSELLING

Choose a job you love, and you will never have to work a day in your life

It is important to choose a job you love. Hence it is important to reflect upon what you like and dislike, so that you can choose the job that will suit you the best.

Read the Activity (in column 3) and put a score only in one box per row depending on the degree of your liking for the activity. There is no right or wrong answer. You are doing this for self-awareness. Hence, do it truthfully.

RIASEC: Self-Awareness Questions

S. No.	Quality	Activity	Dislike 0	Slightly Dislike 1	Neither like nor dislike 2	Slightly Enjoy 3	Enjoy 4	Total
R1	Realistic	Creating tangible things using my hands and body						
R2	Realistic	Working with gadgets						
R3	Realistic	Relentlessly working towards my goal						
R4	Realistic	Working with plants, animals, mud, water, wood, metal, etc. in the outdoors						
R5	Realistic	Being systematic - following step-by-step procedure						
I1	Investigative	Being suspicious (doubting what appears)						
I2	Investigative	Analysing a situation or thing for its pros and cons						
I3	Investigative	Making rational decisions						
I4	Investigative	Being curious						
I5	Investigative	Noticing things and events around me						
A1	Artistic	Using my imagination						
A2	Artistic	Thinking outside the box						
A3	Artistic	Being emotional						
A4	Artistic	Being expressive						
A5	Artistic	Being brave and daring						
S1	Social	Being kind to others and helping people in need like poor, disabled, old, sick, underserved, etc.						
S2	Social	Waiting for someone or something						
S3	Social	Relating to other's feelings and problems like my own						
S4	Social	Working in harmony with others as a team with dependency						
S5	Social	Forgiving people who cause me harm						





CEMCA



Skill India
शिक्षण-विद्या-विद्यया-विभूषिता

S. No.	Quality	Activity	Dislike	Slightly Dislike	Neither like nor dislike	Slightly Enjoy	Enjoy	Total
			0	1	2	3	4	
E1	Enterprising	Socializing with others						
E2	Enterprising	Taking risks						
E3	Enterprising	Being enthusiastic						
E4	Enterprising	Imagining everything will go in my favour						
E5	Enterprising	Convincing people						
C1	Conventional	Working with mind, precise calculations						
C2	Conventional	Being precise, methodical and detail oriented						
C3	Conventional	Following rules						
C4	Conventional	Working hard and sincerely						
C5	Conventional	Being courteous to others						

Your Occupational Personality Score:

○ Realistic = $(\text{Total} / 120) \times 100$

○ Investigative = $(\text{Total} / 120) \times 100$

○ Artistic = $(\text{Total} / 120) \times 100$

○ Social = $(\text{Total} / 120) \times 100$

○ Enterprising = $(\text{Total} / 120) \times 100$

○ Conventional = $(\text{Total} / 120) \times 100$

Realistic — Involve work activities that include practical, hands-on problems and solutions. They often deal with real-world materials, and do not involve a lot of paperwork or working closely with others.

Investigative — Involve working with ideas, and require an extensive amount of thinking. These occupations can involve searching for facts and figuring out problems mentally.

Artistic — Involve working with forms, designs and patterns. They often require self-expression and the work can be done without following a clear set of rules.

Social — Involve working with, communicating with, and teaching people. These occupations often involve helping or providing service to others.

Enterprising — Involve starting up and carrying out projects, leading people and making many decisions, risk taking, dealing with business.

Conventional — Involve following set procedures and routines, working with data and details more than with ideas. Usually there is a clear line of authority to follow.

© Copyright CEMCA under Creative Commons Attribution Share Alike 4.0 license

CAT'19/20

Career guidance for Banking sector
Speaker - Mrs. Komant

11-Feb-19

CAT 2018 RESULT

S.Y. TY Students



Amit, Jagesh, Rikshesh, Nishav, Rounak, Swapnil

Prepare for CAT'19/20 with Career Launcher



25764
IIM calls
in CAT '17

34%
increase
over CAT '16

As verified by an independent CA



BORIVALI & VASAI BATCHES

CAT 19 / 20 BATCH STARTING FROM
23rd Feb. Sat: 1 to 5 pm & Sun 11 to 1 pm
13th Feb. : M / W / F: 2.30 to 4.30 pm

Celebrate our 25764 IIM Calls in CAT 17 !!! by Enrolling for CAT 19+ Other exams
SPECIAL OFFER for COLLEGE STUDENTS

* Valid till 25th Feb. 2019

To enroll, contact us at: 9167475247 or Visit Nearest Center

Borivali : 1st Floor, Radheshyam Commercial Complex Datta pada Cross Road,
Near Plat form No. 1, Borivali (West)

Vasai : 1st floor, Room No 5/6, Jamuna Building, Anand Nagar,
Next to Kular Hospital, Vasai West, Vasai, Maharashtra 401202



www.careerlauncher.com

Vasai (W): 8600903939 | Borivali (W): 9167475247
Andheri (W): 8291267647 | Dadar (E): 40825702-03

11-Feb-2019

IBPS 2019 / 20

Career Launcher



*job
Banking
Teacher*

*Speaker -
Ms. Kamat*



Batch starting
19th Feb : T / T / S
(Time : 3 to 5 pm)

4th May : M / F
(7 to 9 am) / (10 to 12 pm)



Location
Borivali / Vasai

SPECIAL OFFER for COLLEGE STUDENTS

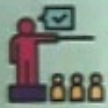
Bank + MBA CET = ₹: 18000/- Bank + SSC = ₹: 18000/-

Banking ₹: 14000/-

**Validity
2 Years**

Last Day for Enroll : 25th Feb.

Features of our Classroom Program



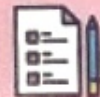
**200+
teaching
hours**



**100+
hours of
online
sessions**



**200+
online
mock
tests**



**500+
banking
practice
tests**



**GK &
Vocab
learning
games**

SY Appearing can start immediately

TY appearing Student just Enroll by paying 4000/- start your batch after TY exam

Enroll Today, Offer Valid Till 25th Feb 2019

To enroll, contact us at: 9820273260 / 8692005534

Borivali : 1st Floor, Radheshyam Commercial Complex Datta pada Cross Road, Near Plat form No. 1, Borivali (West)

Vasai : 1st floor, Room No 5/6, Jamuna Building, Anand Nagar, Next to Kulur Hospital, Vasai West, Vasai, Maharashtra 401202

Borivali (W): 9820273260 / 8692005534 | Vasai (W): 8879889805 | www.careerlauncher.com / mumbai

SEMT's
M.B.Harris College of Arts &
A.E. Kalsekar College of Commerce & Management
NAAC Accredited "B+" Grade
Nawayat Nagar, Sopara Goan, Nallasopara (W)
Career in Banking Sector

Date: 11th February, 2019

Venue: A.E. Kalsekar College, Nallasopara West

Resource Person: Mr. Kamat

Introduction: A seminar on "Career in the Banking Sector" was held on 11th February, 2019, at A.E. Kalsekar College, Nallasopara West. Mr. Kamat, an experienced professional in the banking industry, served as the resource person.

Highlights:

- Mr. Kamat provided an overview of the banking sector, its types, and its significance in the economy.
- Different career paths in banking were discussed, including roles like bank tellers, loan officers, branch managers, investment bankers, risk analysts, and financial advisors.
- Educational qualifications, skills, and the recruitment process were emphasised.
- Growth opportunities, rewards, and benefits in the banking sector were explored.
- The seminar concluded with a Q&A session, allowing students to seek guidance from Mr. Kamat.

Conclusion: The seminar on "Career in the Banking Sector" conducted by Mr. Kamat at A.E. Kalsekar College provided valuable insights into the industry. Attendees gained knowledge about career paths, educational requirements, skills, and growth opportunities. The session proved to be informative and beneficial for all participants.



Principal
Dr. Mohammad Khalil Ahmad
Principal
Shurparaka Educational & Medical Trust's
M. B. Harris College of Arts &
A. E. Kalsekar College of Commerce & Management
Nallasopara (W); Tal. Vasai, Dist. Thane - 401 203.

PLACEMENT STARS 2016



AJAY R. YADAV

Placed in : Six Capital, Bandra
Forex Dealer (Trained in Singapore)
CTC- 5.2 Lacs p.a.



MRUNAL L. JOSHI

Placed in : Six Capital, Bandra
Forex Dealer (Trained in Singapore)
CTC- 5.2 Lacs p.a.



NATASHA C. FERNANDES

Placed in: ICICI Bank Ltd., virar
Designation : Dy. Manager
CTC- 4.0 Lacs p.a.



ANJU A. CHULLIKKATTIL

Placed in: ICICI Bank Ltd., Surat
Designation : Dy. Manager
CTC- 4.0 Lacs p.a.

SJIMR an Authorised Entrance TEST CENTRE

MMS/MBA aspiring students can appear for Qualifying Entrance Tests at our Institute :

- MAH-MBA/MMS CET 2017.
- ATMA (AIMS Test for Management Admissions)

SJIMR Welcomes MMS/MBA Aspirants who have a SION for Achieving "Excellence in Management" by enhancing their Competencies.



For further details, please contact
College Office: St. John Technical Campus,
Vevoor, Manor Road, Palghar (East),
Palghar Dist. - 401404, Maharashtra
Tel.: 02525-254846 / 49 / 645810
Mob.: 9867027714 / 9168680407
E-mail: office@sjimr.in Website: www.sjimr.in



ST. JOHN INSTITUTE OF MANAGEMENT AND RESEARCH

(MBA/MMS Dept. of St. John College of Engineering & Management)

(A Christian Religious Minority Institution) DTE Code 3218

Approved by AICTE, DTE
and Affiliated to University of Mumbai



Mr. Jaideep Rawal.

Mr. God's free Colosoul

② Placement

① Seminar On career Guidance Offers

MASTER OF MANAGEMENT STUDIES (MMS / MBA)

A Two - Year Full Time Post - Graduate Degree Course

"Successful Managers - IN THE MAKING"
(Holistically Competent & Socially Responsible)

"Striving for Excellence"

SPECIALIZATIONS

- Marketing
- Operations
- Human Resource Management
- Information Technology (IT)

Our Vision

- Excellence in - creating NextGen Leaders / Managers.

Our Mission

- Provide Quality Management Education through Innovative Learning.
- Build Competencies with focus on Holistic Development for better employability.
- Develop Entrepreneurial Skills.
- Create Social and Environmental Consciousness.
- Collaborate with the Industry and Society to build Industry-ready Leaders/Managers and create employment opportunities.

CAREER OPPORTUNITIES

- Jobs in Indian and Multinational Companies
- Banking, Finance, IT, FMCG and Service Industry
- Administrative Services (e.g. IAS, IES, IRS, IPS, IFS, MPSC etc.)
- Entrepreneurship
- Higher Education in India and Abroad

The Institute is committed for the all-round development of the students by teaching them the University syllabus and 'beyond the syllabus' value-added curriculum to enhance employability that includes, but not limited to -

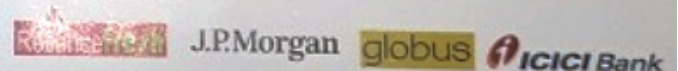
- Communication Skills
- Business Etiquette
- Group Discussion Skills
- Personal Interview Skills
- Leadership Skills
- Team Building Skills
- Attitudinal & Adaptability Skills
- Presentation Skills
- Entrepreneurial Skills
- Yoga & Meditation Training

ELIGIBILITY CRITERIA FOR ADMISSION

Passed with minimum of 50% marks in aggregate or equivalent CGPA in any Bachelor's Degree of minimum three years duration or equivalent, awarded by an approved University.

Log on to <http://www.dte.org.in/> for information on MH-CET and Centralised Admission Procedure (CAP).

PLACEMENT PARTNERS





Career Guidance

TSCFM
The Shaheed Group of Institutions

Professional Diploma in Banking

4-sep-2018.

Program Highlights

- Successful students receive a Professional Diploma in Banking Management
- Program is supported by top Private and Multinational banks
- Guaranteed job interviews with top MNC Banks, Private Banks & Financial Institutions for successful students*
- The weekend program has been designed by and is taught by industry leaders and domain experts
- Fee payments in easy EMI*

*Note: Connect with our Career Counselors to know more about the latest tie ups with the banks for the final placement and course finance options

Customised Curriculum

- Banking Overview
- Understanding the Different Types of Banks
- Banking Products
- Banking Processes
- Banking Relationship Management
- Selling Financial Products & Services
- Understanding Credit & Risk
- Selling concepts

Learn from one of the most trusted names, committed to the cause of knowledge and learning.

The Shaheed Group has served in the field of education for more than 60 years. Members are on the management of more than 28 iconic colleges in Mumbai, including Thadomal Shahani Centre For Management, Thadomal Shahani Centre For Media & Communication, Thadomal Shahani Engineering College, HR College, KC College, National College; others.

Our approach to education is based on the principles that each student is unique and has their own distinctive career goals. Hence, we help them develop their personality, industry skills and domain knowledge to serve their own interests and ambitions.

Duration: 4 Months Training with Guaranteed Placement Assistance
Fees: Rs. 55,000 (Inclusive of Taxes)

Standard Chartered

Trophy 2017

India Finals

Mumbai, April 2017



Edwin DSouza, graduate of ask.CAREERS Professional Diploma in Banking has got a high paying job in Standard Chartered Bank. He is now representing his bank in a professional event in the UK.



"I never thought that a fresh B.Com graduate like me would be able to get a job in a multinational bank. All thanks to the ask.CAREERS team for making this possible."

- Arjun Murur (Business Development Manager – Corporate Banking, Standard Chartered Bank)

"It is easy to perform well at your job if you have the right skills. I thank the team at ask.CAREERS to help me work on my skill set."

- Rishikesh P Dharaskar (Customer Service Executive, Kotak Securities)



"The ask.CAREERS banking program is one of the most comprehensive I've seen that trains fresh college graduates with the right skills and knowledge to get a job at a top bank. I would be confident hiring graduates from this program."

- Ronil Sujan
Ex. MD (Asia Pacific) Rabo Bank

"I've been associated with many management institutes, but TSCFM is one institute which provides so much practical learning which is lacking these days in many graduates who pass out from other management schools. So, hats-off to your team for creating such a wonderful institute." - Rafan Kesh - Sr. President & Country Head - Branch Banking, Yes Bank



THADOMAL SHAHANI CENTRE FOR MANAGEMENT

257, S.V.Road, Behind Shoppers Stop, Bandra (West), Mumbai 400050
Email: info@centreformanagement.com | Whatsapp Counselling: +91 9967477861
Tel: +91 22 6670 1111 | Website: www.tscfm.org

SEMT's
M.B.Harris College of Arts &
A.E. Kalsekar College of Commerce & Management
NAAC Accredited "B+" Grade
Nawayat Nagar, Sopara Goan, Nallasopara (W)

Usefulness of the Banking Sector

Date : 04th September, 2018

Resource person Mr. Abdullah.

Abstract: This report summarises a seminar held on 04th September, 2018 at A.E. Kalsekar College, Nallasopara, on the usefulness of the banking sector. Led by resource person Mr. Abdullah, the seminar explored the role of banks in economic development, the services they offer, challenges faced, and the impact of technology. Key insights highlighted the banking sector's significance in promoting growth, financial inclusion, and innovation.

Introduction: A seminar was organised to discuss the importance of the banking sector and its impact on the economy. Mr. Abdullah, an expert in the field, provided valuable insights during the seminar.

Objectives: The seminar aimed to understand the banking sector's role, analyse its impact on development, explore services provided, discuss challenges faced, and examine technological advancements.

Seminar Proceedings: The seminar began with an opening ceremony, followed by Mr. Abdullah's presentation on banking functions. A panel discussion involving experts addressed key topics, and a Q&A session allowed participants to engage.

Key Insights and Findings:

- **Economic Growth:** The banking sector plays a crucial role in fostering economic growth by mobilising savings and facilitating investment.
- **Financial Inclusion:** Banks contribute to poverty reduction and development by offering services to individuals and businesses of all backgrounds.
- **Technological Advancements:** Technological innovations have enhanced the efficiency and accessibility of banking operations.
- **Risk Management:** Effective risk management practices are vital for stability and protecting depositors' interests.

Conclusion: The seminar shed light on the banking sector's significance, emphasising its role in economic growth, financial inclusion, and technological advancements.

Regenerate response



Principal

Dr. Mohammad Khalil Ahmad

Principal

Shurparaka Educational & Medical Trust's
M. B. Harris College of Arts &
A. E. Kalsekar College of Commerce & Management
Nallasopara (W); Tal. Vasai, Dist. Palghar - 401 203.